

## FOR IMMEDIATE RELEASE

## TOKIO MARINE LIFE REWARDS TOP ACHIEVERS AT AGENCY AWARDS PRESENTATION

Kuala Lumpur – Tokio Marine Life Insurance Malaysia Bhd rewarded its top achievers in the 2014 Agency Awards Presentation Dinner held at the Genting International Convention Center recently. Present at the awards were Mr. Toi See Jong, Chief Executive Officer, Mr. Akira Yoshikawa, Deputy Chief Executive Officer, Mr. Arthur Lee, Chief Executive of Tokio Marine Asia and Tokio Marine Life agency members.

"We are immensely proud of the success achieved by all our top producers as evident by the recognition of 16 achievers of Million Dollar Round Table (MDRT) including one for Court of the Table (COT), two TM Builders' Club and the Top Investment-Linked Producers. Their efforts have continuously made Tokio Marine Life the preferred life insurer for our customers. For this, I would like to record my deepest appreciation to our honourees for their hard work and outstanding performance for 2013." said Mr. Toi.

"Our agency members remain the most important asset in Tokio Marine Life, and we want them to know that we are here to continuously nurture and support them in their career with us. 2013 was a great year for Tokio Marine Life as we have experienced double-digit growth for new business despite the negative growth for the life insurance industry. We are optimistic that we can perform well with more financial advisors rising to the challenge as we aim to be one of the Top 5 Life insurers in the country," echoed Mr. Toi.

The highlight of the evening was the presentation awards to the agency's top achievers. Among the awards given out were the Top Agency Manager, Top Unit Manager, Top Agent and Top Rookie. Mr. Malaiyarasan of Asia Ace agency clinched a double victory as he emerged as Tokio Marine Life's Top Agency Manager and receiver of the company's first Mega Agency award.

This year, 251 awards were presented by Tokio Marine Life to the company's top financial advisors.



Mr. Yoshikawa (L), Mr.Toi and Mr. Lee (R) officiating the launch of the agency awards dinner.



The top producers posing with their trophies with the senior management team of Tokio Marine Life

## About Tokio Marine Life Insurance Malaysia Bhd.

Tokio Marine Life Insurance Malaysia Bhd has over 65 years of presence in Malaysia and is financially strong with total assets of RM 6.67 billion\* as well as RM 6.5 billion\* life insurance funds. Today, Tokio Marine Life is a member of Tokio Marine Group in Japan with more than 17,000 employees, 46,000 agents and operates in 456 cities over 37 countries worldwide. The core company of Tokio Marine Group, Tokio Marine & Nichido Fire is financially strong with asset worth more than RM 278.34 billion\*\* and has a credit rating<sup>+</sup> of AA- by Standard & Poor's, Aa3 by Moody's and A++ by A.M. Best.

\* As at 31 December 2013 \*\* For the fiscal year ended 31 March 2012 based on the exchange rate on 31 March 2012 from Bank Negara Malaysia \*As at 7 November 2013

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